



CITY OF ATLANTA

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Mayor

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DEPARTMENT OF PROCUREMENT
Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP
Chief Procurement Officer
asmith@atlantaga.gov

September 5, 2014

Dear Potential Proponents:

Re: FC-7522, Inmate Pharmacy on Behalf of Department of Corrections

Attached is one (1) copy of **Addendum Number 2**, which is hereby, made a part of the above-referenced project.

For additional information, please contact Mr. Arthur Smalls, Contract Officer, at (404) 865-8521 or by email at asmalls@atlantaga.gov.

Sincerely,

A handwritten signature in black ink that reads "Adam L. Smith".

Adam L. Smith

ALS/as

FC-7522, Inmate Pharmacy on Behalf of DOC
Addendum No. 2
September 5, 2014

ADDENDUM NO. 2

This Addendum No.2 forms a part of the Request for Proposal and modifies the original solicitation package and any prior Addenda as noted below and is issued to incorporate the following:

- **Response to Questions:** Total of 20 questions.
- **The proposal due date has been modified to Wednesday, September 24, 2014.**
- **The OCC requirements have been changed from the Sheltered Market Program to the SBE Program. Please see attached requirements and application.**
- **A second Pre Proposal Conference to discuss OCC requirements will be held on Thursday, September 11 at 11:00 a.m. at the Department of Procurement.**

The Proposal due date HAS been modified and Proposals are due on Wednesday, September 24, 2014 and should be time stamped in no later than 2:00 P.M. EST and delivered to the address listed below:

Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP
Chief Procurement Officer
Department of Procurement
55 Trinity Avenue, S. W.
City Hall South, Suite 1900
Atlanta, Georgia 30303

****All other pertinent information is to remain unchanged****

FC-7522, Inmate Pharmacy on Behalf of DOC
Addendum No. 2
September 5, 2014

Acknowledgment of Addendum No. 2

Proponents must sign below and return this form with Proposal response to the Department of Procurement.

Proponents must sign below and return this form with Proposal to the Department of Procurement, 55 Trinity Avenue, City Hall South, Suite 1900, Atlanta, Georgia 30303 as acknowledgment of receipt of this Addendum.

This is to acknowledge receipt of **FC-7522**, on this the _____ day of _____, 20__.

Legal Company Name of Proponent

Signature of Authorized Representative

Printed Name

Title

Date

Attachment No. 1

1. Question

Regarding Section 1.4 of the Scope—Is the RFP requiring that a respondent is able to accept electronic orders from the Correctek system? Or, is there a more detailed requirement being sought in regard to maintaining an electronic medical record system?

Answer

All respondents must be able to submit and receive order information from the City of Atlanta, Department of Corrections Electronic Medical Record system. This system is provided by Correctek.

2. Question

In regard to Exhibit D-Pricing Information:

Are you seeking a discount to Wholesale Acquisition Cost (WAC)?

Or, are you seeking a discount to Average Wholesale Price (AWP)?

In addition, the RFP is asking for a pricing sheet to be submitted for all items available in their pharmacy. Since AWP and WAC is published information, is it still the intent to have these items provided in a bid sheet?

And lastly, if the RFP is requiring a discount to the published price, how do you wish vendors to price out a medication in those cases where a published WAC or AWP is not available?

Answer

Pricing information should include the discounted amount on AWP. All required information should be submitted.

3. Question

The RFP is requiring that only respondents designated as a SBE may participate in this procurement. The RFP also mentions the requirement in other Sections of the RFP that mandate minimum experience in the correctional pharmacy industry. If it is determined that a SBE is not qualified or able to perform the services required, will a bid submitted by a non-SBE then be considered?

Answer

Yes. The OCC requirements for this RFP has been modified. Non SBE entities may participate in the proposal process.

4. Question

If a bidder is not on the City's approved SBE list, can they still submit a bid for consideration in the event that no SBE pharmacy providers submit a bid?

Answer

Yes. The OCC goals for this RFP have been modified to include non SBE entities.

FC-7522, Inmate Pharmacy on Behalf of DOC
Addendum No. 2
September 5, 2014

5. Question

What is the average number of prescriptions filled per month for the past 12 months?

Answer

The average number of prescriptions filled per month for the past 12 months is 850.

6. Question

Regarding the current contract rate for pharmacy services:

Is it a discount to average wholesale price (AWP)? If so, what is the current discount to AWP?

Is it acquisition cost plus a dispensing fee? If so, what is the current dispensing fee? If other, please provide.

If not available, could you please provide the name of the individual or department that can be contacted for the requested information?

Answer

The current contract is based on the average wholesale price of 80% off Generic and 20% of Brand names. There is no dispensing fee.

7. Question

What is the average dollar amount spent per month on pharmacy over the past 12 months?

Answer

The average amount spent per month is \$23,077.90.

8. Question

Who is your current pharmacy services provider?

Answer

Correct RX Pharmacy Services, Inc.

9. Question

Does your facility currently use a barcode electronic order reconciliation and medication return management system?

Answer

Yes.

FC-7522, Inmate Pharmacy on Behalf of DOC
Addendum No. 2
September 5, 2014

10. Question

Section 1.8 of RFP requires the provision of emergency starter stock. A pharmacy cannot dispense >5% of their overall company gross sales as stock (Federal Register, Vol. 64, No. 232, 21 CFR Parts 203/205, III, H, 4.) Therefore, a bidder must be a licensed wholesaler to distribute wholesale quantities of stock medications that are greater than a "minimal amount" into your state to be in compliance with Federal regulations.

Will you require bidders to provide evidence/ documentation to be submitted as part of the proposal as to whether they are a wholesaler?

Will failure to provide proof of compliance with federal regulations, specifically this requirement, deem a bidder non-responsive and therefore ineligible for an award?

Answer

Not Applicable. All stock medication is OTC's except some "temporary shortage" blister packs.

11. Question

A wholesaler is ONLY able to sell products in the original manufacturer container (21 U.S.C. 352.) In order for a wholesaler to provide repackaged stock blister cards, the wholesaler must use a secondary vendor (FDA licensed repackager) to PRODUCE a new package with a new labeler code . Otherwise, the wholesaler can only sell stock in the original bulk manufacturer bottles. The only exemptions to NOT registering to produce a new commercial product for wholesale are listed in CFR Title 21, 207.10, (a) which states that unless a pharmacy is selling product to a physician to meet a "temporary shortage", the business MUST register as a producer of drugs in commercial distribution.

Will you require bidders to provide evidence, submitted as part of the proposal, that they use an FDA Registered Repackager (i.e., provide the repacker's license and labeler code) to ensure compliance with federal regulations to comply with Section 1.8 of the RFP if stock is provided in blister cards?

Will failure to provide proof of compliance with federal regulations, specifically this requirement, deem a bidder non-responsive and therefore ineligible for an award?

Answer

Stock medication is not provided in blister packs so repackaging isn't necessary. The only stock medication is OTC's. All other medications are filled by physician prescription per inmate.

FC-7522, Inmate Pharmacy on Behalf of DOC
Addendum No. 2
September 5, 2014

12. Question

True unit-dose dispensing is required in many states, and is the only way to guarantee the integrity of the dispensed tablets, the lot number, and expiration date of medications reclaimed by a pharmacy vendor from facilities around the country. A pharmacy vendor that dispenses medications in blister cards (both stock and patient- specific) is not enough; they must individually label each bubble of the blister card with a medication's name, strength, manufacturer, NDC number, lot number, and expiration date to be considered true unit-dose. Not doing so causes a pharmacy to lose accountability of a medication's lot number and expiration date during a drug recall which could cause patient harm, not to mention legal action against your facility.

To comply with Section 1.11 of the Scope, will you mandate that bidders be in complete compliance with this requirement at the time of proposal submission so they can reclaim medications and provide credit to your facility?

Answer

No.

13. Question

Will you deem bidders that choose not to, or cannot, label each bubble of a blister card with the required information for unit dose packaging as non-responsive and therefore ineligible for an award?

Answer

No.

14. Question

Will you require a sample blister card to be submitted by each bidder as proof of compliance with this requirement?

Answer

No. We require Manufacturer, NDC number, Lot number and expiration date on the blister card for tracking and credit.

15. Question

If bidders offer services beyond your proposal specifications—such as free electronic prescribing and an electronic medical administration record (eMAR) program—can we submit that information in our proposal and would those services be considered as part of the evaluation process?

Answer

Yes.

16. Question

Will there be an opportunity to ask more questions in the event responses are unclear?

Answer

No.

FC-7522, Inmate Pharmacy on Behalf of DOC
Addendum No. 2
September 5, 2014

17. Question

What is the size standard for your SBE certification?

Answer

The threshold dollar amount for firms seeking to meet the SBE size standards for these projects is \$7,000,000.

18. Question

Can you provide a general idea of what the pharmacy's annual spend is?

Answer

During FY14 \$276,934.79 was expended on pharmacy services.

19. Question

In reference to the 5% Bid Guarantee: if a bidder is **NOT** awarded the contract, is that 5% refunded to the bidder? (We assume the answer to be yes, the instructions say that the 5% is only retained as liquidated damages if the actual awardee fails to perform.)

Answer

Yes.

20. Question

Another question we have for the Pharmacy Bid is: what is the overall budget for the requirement?

Answer

The City does not provide information pertaining to budgets for public procurements.